

## WINDSOR-ESSEX REGIONAL Chamber of Commerce

July 16, 2013



### Windsor-Tecumseh By-Election Debate

WINDSOR-ESSEX REGIONAL Chamber of Commerce The Windsor-Essex Regional Chamber of Commerce is hosting a Provincial By-Election Debate for Windsor-Tecumseh.

Candidates will respond to prepared questions focusing on business issues as outlined by members of the Windsor-Essex Regional Chamber of Commerce. Chamber members were sent an electronic survey and their responses helped shape this election strategy. The moderator will be Christie Bezaire from CTV Windsor News. This is a must-attend Windsor Provincial by-election debate for business.

**Thursday, July 18, 2013**

**7:30 a.m. - 8:30 a.m.: Continental Breakfast**  
**8:30 a.m. - 9:00 a.m.: Debate**  
**Caboto Club (2175 Parent Ave.)**

This event is sponsored by [Media Street](#).

Tickets are \$10 for Members, \$15 General Admission, and are available for [purchase online](#).

**Save the Date! Windsor-Essex  
Techoberfest: October 29, 2013!**

### Upcoming Events

#### Windsor-Tecumseh By-Election Debate

**Thursday, July 18, 2013**  
**8:30 a.m. - 9:00 a.m., with light  
breakfast at 7:30 a.m.**  
**Caboto Club (2175 Parent Ave.)**

#### Go For Health Luncheon - Work Fit Life

**Wednesday, September 11, 2013**  
**11:30 a.m. - 1:30 p.m.**  
**Caboto Club (2175 Parent Ave.)**  
*Featuring Guest Speaker Dr.  
Debbie Kane*

#### September After Business at The Windsor Star

**Thursday, September 12, 2013**  
**5:00 p.m. - 7:00 p.m.**  
**The Windsor Star (300 Ouellette  
Ave.)**

**Save the Date!**

#### New Horizons for Economic Growth in the Great Lakes- St. Lawrence Region

**Thursday, September 19, 2013**  
**Detroit Wayne County Port  
Authority**

#### 14th Annual ATHENA Scholarship Luncheon

**Thursday, October 3, 2013**  
**11:30 a.m. - 1:30 p.m.**

## Save the Date! Mark your Calendar

WINDSOR-ESSEX REGIONAL  
Chamber of Commerce

### Windsor-Essex Techtobertfest October 29<sup>th</sup> 2013 ~ Caboto Club

Discover the latest in technology for your business.  
Hear from some of the leading industry corporations.

Sponsorship opportunities available, contact Marianne Burke.



## Joining Chamber can bring businesses big rewards



It's a question that comes up at some point in the life of most small businesses: Should I spring for membership in the local

board of trade?

"Boards of trade offer small businesses the opportunity to tap into experienced resources," says Peter Constantinou, a Toronto accountant who has worked with many small- and medium-sized enterprises.

To read the full article from The Globe and Mail, [click here](#).

## WSIB premiums remain unchanged for 2014



ONTARIO  
CHAMBER OF  
COMMERCE

The Workplace Safety and Insurance Board (WSIB) announced on July 12th that

premium rates will be maintained at current levels for all employers in 2014.

The decision reflects improving financial results. Reduced injuries and benefit costs have reduced expenditures by \$500 million annually. Annual benefit costs have decreased from \$3.2 billion in 2009 to \$2.7 billion by the end of 2012.

The WSIB's unfunded liability decreased from \$14.1 billion (Q1 2012) to an estimated \$13.4 billion (Q1 2013).

Caboto Club (2175 Parent Ave.)  
*Featuring Guest Speaker Mary Spencer*

### Distinguished Speaker Luncheon - Gary McNamara

Thursday, October 17, 2013

11:30 a.m. - 1:30 p.m.

Ciociaro Club (2175 Parent Ave.)

### October After Business at Essex Golf & Country Club

Thursday, October 24, 2013

5:00 p.m. - 7:00 p.m.

Essex Golf & Country Club (7555 Matchette Rd., LaSalle)

### Windsor Essex Techtoberfest

Tuesday, October 29, 2013

8:00 a.m. - 6:00 p.m.

Caboto Club (2175 Parent Ave.)

**Save the Date!**

### 137th Annual General Meeting

Thursday, November 21, 2013

*Featuring Guest Speaker Richard Peddie*

### 2013 Holiday Party

Friday, December 6, 2013

**Save the Date!**

## Register for Events Online!

The Ontario Chamber of Commerce is preparing a report for fall release on the WSIB and its progress in addressing the unfunded liability. The report will make recommendations on improving system responsiveness to employer needs. Stay tuned.

## Member's Corner

### Member Spotlight



Ingenuity Counsel Incorporated is a U.S. law firm, based in Windsor,

Ontario, specializing in cross-border tax and estate planning for individuals and business planning for Canadian companies expanding into the U.S. market and acquiring U.S. companies and real estate. Specific areas of U.S. law provided by Ingenuity Counsel include tax and estate planning, business formations and acquisitions, immigration, trademarks, estate and probate administration and general representation for all types of U.S. commercial transactions. Michael Kennedy, an attorney with more than 10 years of U.S. legal and tax experience, founded Ingenuity Counsel in 2012 to provide quality, cost effective & convenient U.S. tax and legal services to Canadians. Michael is permitted by the Law Society of Upper Canada to provide U.S. legal services in Ontario as a Foreign Legal Consultant.

For more information, contact Michael Kennedy, Lawyer/Foreign Legal Consultant, at (519) 563-8874 or [mk@ingenuitycounsel.com](mailto:mk@ingenuitycounsel.com). To visit Ingenuity Counsel online, [click here](#).

## First Data Merchant Services



As a member of the Windsor-Essex Regional Chamber of Commerce you can now receive a FREE Point-of-Sale terminal (value \$1,000) when you open a new merchant services account with First Data.

Plus, obtain a FREE cost analysis of your current payment processing rates. If First Data cannot meet or beat your current rates we will give you a \$100 VISA gift card!



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Contact First Data today to take advantage of this special offer! Lisa Menard (519) 200-8860 or [lisa.menard@firstdata.com](mailto:lisa.menard@firstdata.com).

## Windsor Express Basketball 2013-14 Season Tickets Now Available



Not only will you get to enjoy the entertainment all season long, you will also get access to EXCLUSIVE, member-only benefits!

### Season Ticket Holder Benefits

- Tickets to every regular season home game and any home pre-season games
- Playoff ticket pre-sale before the general public
- Additional single game tickets at discounted rate\*
- Season ticket holder member card
- 10% off Windsor Express merchandise (with proof of member card)
- Exclusive invite to STH/Sponsor Gala
- Autographed team photo
- Guaranteed game day promo item (varies per game)
- Season ticket holder collector pin
- Special email offers
- Ability to forward your tickets to family, friends, or clients
- Ability to donate tickets to charity (receive a tax receipt)
- Save money off the regular single game ticket price
- Skip lines at the box office

For more information, [click here!](#)

## Attention Members!



Is your company doing something to benefit our community that you would like highlighted in our enewsletter? Send your notes to Lindsey at [lrivait@windsorchamber.org](mailto:lrivait@windsorchamber.org). Content space is limited.

Are you celebrating a grand opening or special occasion? Contact [info@windsorchamber.org](mailto:info@windsorchamber.org) for help with your next celebration!

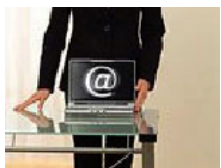
## Trade Document Certification



The Windsor-Essex Regional Chamber of Commerce provides certification of notarized documents (certificates of origin for export to non-NAFTA countries) at **no charge** to

members. For more information about the Canadian Chamber of Commerce policy for document certification, visit the [Canadian Chamber of Commerce website](#).

## Enhanced Directory Listings for Members



All current members are listed on the Chamber website Directory. Visitors can search for a product or service, by name, category, or keyword. A member's basic listing can include a

30-word description or, for a nominal fee, members can enhance their listing with a 60-word description, highlighted name, map, images and special offers. [Click here](#) to add an enhanced listing to your membership.

## Exclusive Insurance Benefits for Chamber Members!



Over 25,000 member firms across Canada participate in the



**Chambers of Commerce Group Insurance Plan®**

the leading program of its kind.

Only Chamber of Commerce and Board of Trade members can

participate.

If you are considering membership to participate in Chambers of Commerce Group Insurance Plan contact: [sdulcamaro@windsorchamber.org](mailto:sdulcamaro@windsorchamber.org).

## Membership Benefits



The Windsor-Essex Regional Chamber of Commerce is the proud provider of programs offering great benefits for the exclusive use of our members visit our

**Membership Benefits page**. Contact Sherri Dulcamaro to review how we assist our members in achieving their goals through our marketing initiatives. Sherri Dulcamaro, Director of Sales and Marketing:  
[sdulcamaro@windsorchamber.org](mailto:sdulcamaro@windsorchamber.org).

Existing members, ask Kerri about adding our office member logo to your company website! Contact Kerri Day, Membership Services Coordinator:  
[kday@windsorchamber.org](mailto:kday@windsorchamber.org).

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