

[Subscribe](#)[Share ▼](#)[Past Issues](#)[Translate](#)

## WINDSOR-ESSEX REGIONAL Chamber of Commerce

January 19, 2016



### Congratulations to the 26th Annual Business Excellence Awards Finalists!



The Windsor-Essex Regional Chamber of Commerce and Presenting Sponsor Windsor Star announced the finalists for the 26th Annual Business Excellence Awards (BEA) at the Windsor Star

News Café on January 12.

Celebrating 26 years of Business Excellence the event will focus on the stars of the show, the Finalists. The event, which will be held on Wednesday, April 20, 2016 at Caesars Windsor, allows the entire community to celebrate the achievements of our distinguished lineup of Windsor-Essex businesses, professionals, and entrepreneurs.

For a full list of finalists, [please click here](#).

### January Lunch & Learn - Grants 101



Join us on January 28 at 11:30 a.m. for an informative lunch session that will outline the basics of grants and grant writing. Amanda Gellman, CEO of Manan Strategy

Consultants will share her extensive knowledge of the grant writing process, and useful tips to help you write a successful proposal.

This event will be hosted by the Windsor-Essex Children's Aid Society, with lunch catered by the University of Windsor Catering Services.

### Upcoming Events

#### January Lunch & Learn - Grants 101

Thursday, January 28, 2016

1:30 a.m. - 1:30 p.m.

Windsor-Essex Children's Aid Society (1671 Riverside Dr. E.)

**REGISTER ONLINE!**

#### After Business @ Crown Royal Lounge

Thursday, February 18, 2016

4:30 p.m. - 6:30 p.m.

Crown Royal Lounge at WFCU Centre (8787 McHugh St.)

**ONLY 75 SPACES AVAILABLE!  
REGISTER TODAY!**

#### Wake Up Windsor Essex - March Networking Event

Thursday, March 3, 2016

7:30 a.m. - 9:30 a.m.

Sears Home Store (3501 Legacy Park Rd.)

**SAVE THE DATE!**

#### Regional After Business Tradeshow & Networking Event

Thursday, April 14, 2016

4:30 p.m. - 7:30 p.m. (New This Year - Extended Hours)

Caesars Windsor (377 Riverside

**Date:** Thursday, January 28, 2016  
**Time:** 11:30 a.m. - 1:30 p.m.  
**Location:** Windsor-Essex Children's Aid Society (1671 Riverside Dr. E.)

To register online, please click [HERE](#). Or for more information, please contact Caitlin Hildenbrand at [childrenbrand@windsorsexchamber.org](mailto:childrenbrand@windsorsexchamber.org) or by phone at (519) 966-3696 ext. 230.

## Dragons' Den Auditions



It's time for entrepreneurs across the country to polish up their pitches to be part of Dragons' Den! This February our producers are hitting the road on a 35-city audition tour to find Canada's best small businesses in need of a Dragon

investment.

**Date:** Friday, February 12, 2016  
**Time:** 10:00 a.m. - 5:00 p.m.  
**Location:** Windsor-Essex Regional Chamber of Commerce (2575 Ouellette Place)

For more information, including application forms, [please click here](#).

## February After Business @ Crown Royal Lounge



Register to attend the February After Business Networking Evening at the newly renovated Crown Royal Lounge located in the WFCU Centre. The lounge is exclusive to Windsor Spitfire Platinum Seats

holders and they are opening their doors to our After Business guests for this event.

Enjoy complimentary appetizers, cash bar, participate in our door prize draw and bring plenty of business cards to distribute.

Please note the hours are from 4:30 p.m. to 6:30 p.m. for this After Business as we are offering our guests a half price ticket to attend the 7:05 p.m. Mickey Renaud Tribute Game with the

Dr. E.)

**REGISTER ONLINE FOR EARLYBIRD EXHIBIT AND TICKET PRICES!**

**26th Annual Business Excellence Awards Presented by Windsor Star**  
 Wednesday, April 20, 2016  
 5:00 p.m. - 10:00 p.m.  
 Caesars Windsor (377 Riverside Dr. E.)

**REGISTER ONLINE!**

**Policy & Solutions Forum**  
 Wednesday, May 11, 2016  
 8:00 a.m. - 1:00 p.m.  
 Caboto Club (2175 Parent Ave.)  
**SAVE THE DATE!**

**80th Annual Golf Tournament**  
 Monday, June 20, 2016  
 11:00 a.m. - 8:00 p.m.  
 Essex Golf and Country Club (7555 Matchette Rd.)  
**REGISTER BEFORE APRIL 1 AND SAVE!**

**Chamber Gala 2016**  
 Friday, June 24, 2016  
 6:00 p.m. - 11:00 p.m.  
**SAVE THE DATE!**

**Register for Events Online! Chamber Members Pay Less!**

Advertisement

Windsor Spitfires vs Sault Ste. Marie Greyhounds.

**Date:** Thursday, February 18, 2016

**Time:** 4:30 p.m. - 6:30 p.m.

**Location:** Crown Royal Lounge, WFCU Centre (8787 McHugh St.)

[Register online today!](#)

## Wake Up Windsor Essex - March Networking Event



Wake Up to breakfast - then an express networking event! 90 Seconds to pitch your organization to a captive audience. Get noticed, get leads!

**Date:** Thursday, March 3, 2016

**Time:** 7:30 a.m. – 9:30 a.m.

**Location:** Sears Home Store (3051 Legacy Park Rd.)

Save the date!

## Regional After Business Tradeshow & Networking Event



The Windsor-Essex Regional Chamber presents the 2016 April Regional After Business Tradeshow & Networking Evening, the largest and only Business Networking Tradeshow in Essex County.

Explore the largest business to business tradeshow to make new connections, generate business and impact your bottom line.

Visit our exhibitors who will showcase their products and services in a fun networking atmosphere. Last year's exhibitors state that they found new leads and the event was a successful marketing tool.

Then network with business professionals in our Caesars Lounge. Enjoy complimentary appetizers and a cash bar. Bring your business cards and don't forget to enter our door prize draw.



 [Forward to a Friend](#)

 [Follow on Twitter](#)

 [Friend on Facebook](#)

[Unsubscribe](#)

[Update Subscription Preferences](#)

Chamber members register online until Tuesday, April 12, 2016 and save \$5 per registration. Chamber members \$15 and General Admission \$20 at the door.

**Date: Thursday, April 14, 2016**

**Time: 4:30 pm - 7:30 pm (Extended Hours for this Event)**

**Location: Caesars Windsor Augustus Ballroom**

[Register online today!](#)

## 26th Annual Business Excellence Awards Presented by Windsor Star



This premier business event of year recognizes professional individuals and companies who have set standards and demonstrated achievements that have contributed to the prosperity and business development in Windsor and Essex County.

Twelve awards will be presented and award winners will be announced on [April 20, 2016 at the Business Excellence Awards.](#)

**Date: Wednesday, April 20, 2016**

**Time: 5:00 p.m. - 10:00 p.m.**

**Location: Caesars Windsor, Augustus Ballrooms (377 Riverside Dr. E.)**

[Register online today!](#)

## Policy & Solutions Forum Presented by the University of Windsor and St. Clair College

[WINDSOR-ESSEX REGIONAL Chamber of Commerce](#) This half-day Policy Forum will feature four in-depth policy solution sessions with industry leading guest speakers.

**Date: Wednesday, May 11, 2016**

**Time: 8:00 a.m. - 1:00 p.m.**

**Location: Caboto Club (2175 Parent Ave.)**

[Mark your calendar. More information coming soon.](#)

## 80th Annual Golf Tournament @ Essex

## Golf and Country Club



**SAVE THE DATE - Monday, June 20, 2016**

Join the Windsor-Essex Regional Chamber of Commerce and leading Essex County business professionals for an elite day of golf and networking at one of Canada's finest private golf club's, Essex Golf and Country Club. Celebrating our 80th annual tournament. The longest running business golf tournament in our area! Earlybird pricing available until Friday, April 1, 2016.

**Date: Monday, June 20, 2016**

**Location: Essex Golf and Country Club**

**[Register Online and Save!](#)**

## Immigration for a Competitive Canada: Why Highly Skilled International Talent is at Risk



The Canadian Chamber of Commerce released their new report, Immigration for a

Competitive Canada: Why Highly Skilled International Talent Is at Risk. This report looks at our current immigration regime and how Canada risks losing its competitive advantage when it comes to attracting highly skilled international talent. For instance, the Express Entry system is not aligned with business success, and the restrictions of the Temporary Foreign Worker Program are hurting many high-value sectors across the economy.

For more information, [click here](#).

## 2016 Pre-Budget Survey: What Should be in the Next Provincial Budget?



In anticipation of the 2016 Budget, the Ontario Chamber of Commerce is seeking your perspective on a number of important economic and policy issues.

By filling out this five-minute survey you are eligible to win one of two \$500 gift cards to Cara Restaurants (Milestones, Harvey's, Kelsey's, Montana's, Swiss Chalet, Biermarkt, Casey's, Prime

Pubs, and East Side Mario's).

Please note that this survey closes on January 29th, 2016 at 5 p.m. (EST).

To take the survey, [click here](#).

## EmployerOne Survey Open Now!



The EmployerOne Survey is a comprehensive survey of local employers focused on the demand-side of the Windsor-Essex labour market. It is designed to collect information annually on a range of HR issues: labour turnover, hard-to-fill positions, recruitment, and current and future skill shortages, so that the community can accurately respond to the needs of our local employers.

As an employer/business you will have the opportunity to take a good look at your workforce:

- Identify & expand opportunities for growth
- Plan for the future
- Get a customized workforce profile for your organization immediately
- See regional results in March 2016
- Ensure Windsor-Essex has a world-class workforce

The survey is open January 4 2016 – February 1, 2015. **TAKE IT NOW!**



## Member Spotlight

DevMark Consulting Inc. was founded in 2009 by Peter Wares, MBA. Peter is a Management Consultant and Business Coach. The core mission of DevMark is to advise small and medium-sized business (SMB) owners on revenue growth strategies.



Since inception, DevMark has worked with many SMBs in diverse industries in South Western Ontario on business planning and market strategy. DevMark is a Member of the Canadian Association of Management Consultants (CMC-Canada).

DevMark also independently owns and operates The Alternative Board™ (TAB) Windsor-Essex. The Alternative Board™ (TAB) helps forward-thinking business owners grow their businesses, increase profitability and improve their lives by leveraging local business advisory boards, private business coaching and proprietary strategic services. The core mission of TAB is to bring business owners together to share their insight, experience and wisdom and help each other achieve better business results.

For more information, please visit our web sites [www.devmark.ca](http://www.devmark.ca) and [www.tabwindsorsex.com](http://www.tabwindsorsex.com).

## Members Only Exclusive Benefits

Part of your Chamber membership entitles you to receive the following benefits and programs.



Visit our [Membership Benefits page](#) to review how we assist our members in achieving their goals through our business programs. Special rates and offers exclusively for Chamber members including:



First Data offers a full suite of products including; Ecommerce, wired and wireless terminals, First Data Mobile Pay™ and gift card solutions. As a member of the Chamber of Commerce, you are eligible to receive; a complete business analysis, customized and transparent credit card processing fees, customized solutions for your business and a dedicated implementation management team.

**Call now for a FREE statement analysis and find out how you can save with First Data's new lowered rates. Contact Patrick Sandlak, Account Executive at (226) 448-8272 or by email at [patrick.sandlack@firstdata.com](mailto:patrick.sandlack@firstdata.com).**



## DID YOU KNOW...

*Attention* Business Owners, Managers and Human Resource professionals: Did you know **ALL OF YOUR EMPLOYEES** are eligible to receive the above discounts (subject to individual approval). If you would like to receive more information to share with your employees (payroll stuffers, flyers for staff room etc.), please contact Caitlin Hildenbrand at [childrenbrand@windsorsexchamber.org](mailto:childrenbrand@windsorsexchamber.org).

## We Value Your Feedback!

WINDSOR-ESSEX REGIONAL  
Chamber of Commerce We are asking our members to take a few minutes and answer the satisfaction survey below. The feedback you provide will help us enhance the membership experience of our current and future Chamber members. Click the link [HERE](#) to share your valued opinion and enter your organization to win a Member Spotlight!

Copyright © 2016 [Windsor-Essex Regional Chamber of Commerce](#). All rights reserved.